

Disc Personality Profile Instructions Dr Virgil Grant

Business ChemistryThe Birkman MethodPharmacy Management: Essentials for All Practice Settings: Fourth EditionWoman of NobilityMaking Vocational ChoicesGot Style?S.H.A.P.E.Authentic CommunicationEverything DiSC ManualOne Size Doesn't Fit All5 VoicesThe Steward LeaderEmotions of Normal PeopleYour Life's PathPersonality Style at Work: The Secret to Working with (Almost) AnyonePsychological TypesGod's Design for You: a Discovery ToolGod in the MarketplaceSurvival Games Personalities PlayClinical Assessment of Child and Adolescent Personality and BehaviorPositive Personality ProfilesRe:VisionThe Ultimate Guide To Choosing a Medical SpecialtyServants of the ServantStrengthsFinder 2.0 - ThaiThe DISC Personality System - Revised and Expanded EditionBuilding LeadersUnderstanding How Others Misunderstand YouPositive IntelligencePopular ScienceThe Platinum RuleMinistry Is . . .The EssentialsThe Wounded MinisterThe Edge EffectThe Five Dysfunctions of a TeamConfronting Without OffendingThe Two Sides of LoveUnleash the Power WithinThe Essential Enneagram

Business Chemistry

Illustrated with real-life stories, this inspiring and deeply insightful book guides you through a series of challenges that will help you uncover your God-given S.H.A.P.E.---your unique blend of Spiritual Gifts, Heart, Abilities, Personality, and Experiences---and apply it in ways that bring confidence, freedom, clarity, and significance.

The Birkman Method

The First and Only Scientifically Determined Enneagram Personality Test and Guide
A centuries-old psychological system with roots in sacred tradition, the Enneagram can be an invaluable guide in your journey toward self-understanding and self-development. In this book, Stanford University Medical School clinical professor of psychiatry David Daniels and counseling psychologist Virginia Price offer the only scientifically developed Enneagram test based upon extensive research combined with a self-discovery and personal-development guide. The most fundamental guide to the Enneagram ever offered, this book features effective self-tests to determine simply and accurately what your personality type is. Daniels and Price provide step-by-step instructions for taking inventory of how you think, what you feel, and what you experience. They then guide you in your discovery of what your type means for your personal well-being and your relationships with others, and they show you how to maximize your inherent strengths. Brimming with empowering information for each of the nine personality types—Perfectionist,

Giver, Performer, Romantic, Observer, Loyal Skeptic, Epicure, Protector, and Mediator—this one-of-a-kind book equips you with all the tools you need to dramatically enhance your quality of life.

Pharmacy Management: Essentials for All Practice Settings: Fourth Edition

Popular Science gives our readers the information and tools to improve their technology and their world. The core belief that Popular Science and our readers share: The future is going to be better, and science and technology are the driving forces that will help make it better.

Woman of Nobility

Chamine exposes how your mind is sabotaging you and keeping you from achieving your true potential. He shows you how to take concrete steps to unleash the vast, untapped powers of your mind.

Making Vocational Choices

Now available in mass-market paperback, this classic by bestselling authors and

family experts Smalley and Trent explain how to balance love's hard and soft sides to help readers develop strong relationships with others.

Got Style?

Using the easily-learned "D-I-S-C" system, Rohm's "Positive Personality Profiles" helps readers to understand themselves and others. The book describes key differences in basic personality types, give practical insights into how people, and explain methods for working better with others.

S.H.A.P.E.

You will learn the secrets of how to unlock your hidden potential and discover a more rewarding life for yourself! This is a step-by-step process to help you embark on a journey of finding happiness on your life's path!

Authentic Communication

Everything DiSC Manual

In *The Five Dysfunctions of a Team* Patrick Lencioni once again offers a leadership fable that is as enthralling and instructive as his first two best-selling books, *The Five Temptations of a CEO* and *The Four Obsessions of an Extraordinary Executive*. This time, he turns his keen intellect and storytelling power to the fascinating, complex world of teams. Kathryn Petersen, Decision Tech's CEO, faces the ultimate leadership crisis: Uniting a team in such disarray that it threatens to bring down the entire company. Will she succeed? Will she be fired? Will the company fail? Lencioni's utterly gripping tale serves as a timeless reminder that leadership requires as much courage as it does insight. Throughout the story, Lencioni reveals the five dysfunctions which go to the very heart of why teams even the best ones often struggle. He outlines a powerful model and actionable steps that can be used to overcome these common hurdles and build a cohesive, effective team. Just as with his other books, Lencioni has written a compelling fable with a powerful yet deceptively simple message for all those who strive to be exceptional team leaders.

One Size Doesn't Fit All

A deft mix of personal experience and in-depth research, this resource will help wounded men and women of all ministerial positions learn how to recover from antagonism from church members.

5 Voices

Pastors around the country continue to look for the program, the book, or the sermon series that will turn their plateaued or declining churches around. But what if the answer to revitalizing the church was closer to home? According to trusted church leadership expert Aubrey Malphurs and veteran pastor Gordon E. Penfold, it is. They believe that pastors themselves are the key. In a time when many pastors are jumping from church to church every two or three years as they search for the "right fit" where they can "make a difference," churches are suffering from a lack of sustained leadership from pastors with a viable vision for ministry. In *Re:Vision*, Malphurs and Penfold take pastors through a process of discovery and self-evaluation designed to help them re-envision their role, create a culture for positive change, and recruit people to come alongside them as helpers and encouragers. Multiple appendices offer self-diagnostic tools and surveys to help pastors assess their strengths and weaknesses for more effective ministry.

The Steward Leader

A unique guide helps everyone--from the front desk to the executive suite--experience God's will in his or her work, helping them better understand what the Bible says about integrating their Christian faith with their work lives.

Emotions of Normal People

"5 Voices helps leaders know themselves to lead their team. By discovering your voice and the voices of those around you, you will learn how to connect, communicate, and lead every kind of team member. The 5 Voices of Leadership are: 1. the Pioneer: focused of future vision and how to win 2. the Connector: focused on relational networks, communication, collaboration 3. the Creative: focused on future, organizational integrity, social conscience 4. the Guardian: focused on tradition, money, and resources 5. the Nurturer: focused on people, values, relationships"--

Your Life's Path

The Psalmist declares that you were fearfully and wonderfully made. God's prophet Jeremiah wrote that before you were born God knew you and had a design for your life. In this workbook, Dr. Steve Harbin, leads church leaders, teachers, and laity through a process of discovering their divine design for service and ministry. Each participant will discover their spiritual gifts and personality profile as well as work through their passion for ministry.

Personality Style at Work: The Secret to Working with (Almost)

Anyone

MAKE EVERY WORKPLACE INTERACTION POSITIVE AND PRODUCTIVE Named a “Best Career Book 2012” by FINS Finance “Personality Style at Work provides you with the insight and tools to understand your style and to adapt it to others’ preferences. Implement the concepts in this book to ensure that you will be a better communicator, team member, and leader.” —ELAINE BIECH, author of *The Business of Consulting* and editor of *The ASTD Leadership Handbook* “Kate has done a tremendous job using the Personality Style Model to help us each be the best we can be every day.” —LOU RUSSELL, CEO/Learning Facilitator, Russell Martin & Associates, and author of *IT Leadership Alchemy*, *The Accelerated Learning Fieldbook*, *Project Management for Trainers*, and *10 Steps to Successful Project Management* “Personality Style at Work is a fresh and timely approach to the interplay of personality styles in the workplace. You may not need this book if you are a hermit, but it is a must-read for anyone working on a daily basis with other people!” —SHARON BOWMAN, international trainer and author of *Training from the Back of the Room* “Kate Ward presents a simple, useful model for looking at how personality style affects performance. A great find for anyone interested in improving their everyday interactions.” —GEOFF BELLMAN, consultant and author of *Extraordinary Groups: How Ordinary Teams Achieve Amazing Results About the Book: The most important business skill isn’t a skill at all. It’s your personality. And only when you develop a keen understanding of your personality style—and the*

styles of the people you deal with—will you reach your full potential as a business professional. Personality Style at Work reveals the proven personality style model used by HRDQ, a trusted developer of training materials—giving you one of today's most valuable tools for leading others, contributing to teams, effectively communicating with coworkers, and making better decisions. This groundbreaking guide helps you achieve positive results in virtually any workplace situation. Whether you're a high-level manager, a salesperson, a customer service professional, or an entry-level employee, you'll learn why others behave as they do in specific situations and how to use that knowledge to turn every interpersonal encounter into a win-win scenario. The HRDQ model has been administered to more than one million people—and it has generated remarkable results. It is based on four principal personality styles: Direct: High assertiveness, low expressiveness Spirited: High assertiveness, high expressiveness Considerate: Low assertiveness, high expressiveness Systematic: Low assertiveness, low expressiveness Which one describes you? Knowing the answer is the first step to achieving consistently positive and productive personal interactions—which is why Personality Style at Work includes an assessment that you can take to identify your style. Armed with this valuable self-assessment, you can adapt your behavior to create more practical, harmonious working relationships. Personality Style at Work opens the door to a whole new way of interacting with others in a way that benefits you, your coworkers, your customers, and your entire organization.

Psychological Types

Intimidated by the Great Commission? Cringe at the idea of evangelism on the street corner or going door-to-door? Pastor Jeff Johnson will transform your commitment to sharing the good news of Jesus as individuals and as a congregation. Identify the evangelism style that suits your personality, learn from biblical and contemporary role models who employ the same strengths, and discover the joy in introducing family, friends, or strangers to the life of faith. Includes questions for small-group discussion.

God's Design for You: a Discovery Tool

Coach. Entrepreneur. Mentor. Executive. Servant. Visionary. Everyone has a different idea of what a leader should be. How can any one person be everything? Scott Rodin brings unity and clarity to this confusing, demanding picture of leadership. He offers a comprehensive model that brings together a biblical understanding of holistic stewardship with the best in leadership studies. Whether in churches, not-for-profit ministries or in business the need for sound leadership is readily apparent. Drawing on his years of experience in development and fundraising and his extensive theological training, Scott Rodin offers a new paradigm--a transformational approach to leadership that is biblically sound,

theologically rich and practically compelling.

God in the Marketplace

Leadership is a subject that has gained impressive visibility in the past two decades. The number of books, monographs and articles, as well as seminars, devoted to the development of one's leadership skills has been almost exponential growth. This study is an attempt to forge a full-orbed theology of Christian leadership grounded in the teaching of Scripture. What emerges from tracing the theme of leadership through the biblical record is a servanthood pattern, one that is wholly distinct from prevailing secular models. Our exposition begins with the biblical language of the servant, the term of choice for those great leaders used of God to further his saving purposes in the world. Eleven Old Testament and five New Testament leaders are profiled. The portrait of Jesus Christ focuses on three motifs that governed his training of the twelve for kingdom ministry. The Pauline letters are mined for those convictions that governed Paul's practice of leadership, both of his mission team and of the faith communities that emerged from that mission. The treatment of each leader, from Joseph to Paul, begins with a series of preliminary questions and concludes with a mini-profile that correlates the biblical data with these questions. The final chapter offers a summary profile of the servant leader, one whose character, motives and agenda align with the divine purposes. Though designed as a textbook for upper level college and seminary

courses on leadership, the book's readable format is ideal for churches and parachurch organizations in their leadership training programs. The author's prayer is that this work will serve as a catalyst to call God's people back to Scripture and thereby raise up a whole new generation of authentic servant-leaders.

Survival Games Personalities Play

HR and talent management professionals look to "Everything DiSC" to develop individuals in the areas of leadership, management training, sales training, and team building. The "Everything DiSC Manual" is the professional's comprehensive guide to the research that supports the "Everything DiSC" suite of assessments. With this complete reference tool, professionals can access the research and theory behind "Everything DiSC." In addition to providing an in-depth overview of the DiSC model and the various applications associated with DiSC, the "Everything DiSC Manual" provides coverage on the following key topics: Research supporting the validity and reliability of the DiSC styles An overview of DiSC as it intersects with current psychological theory Case studies modeling the proper interpretation of the tool DiSC as it applies to gender, ethnicity, and education This manual is an essential reference tool for anyone facilitating "Everything DiSC" products.

Clinical Assessment of Child and Adolescent Personality and

Behavior

Description

Positive Personality Profiles

The first in-depth book on the personality assessment used by millions of people worldwide, revealing the underlying needs that drive and inspire you. Whether you're wondering if you are in the right career, looking to change job roles, or trying to reduce conflict and improve relationships at work and at home, you must begin by fully understanding your own interests and needs, and how they drive your ultimate happiness as well as unleash your stress points. Used by millions of people worldwide, The Birkman Method is the only personality-assessment tool that reaches beyond self-described behavior and situational analysis to unravel the DNA underpinning workplace satisfaction and productivity. The Birkman Method reveals such aspects of your personality as your relationship with authority, communication style, response to incentives, ability to deal with change, and the triggers for stress that can derail you. By explaining how these factors fit together and work off each other, The Birkman Method becomes your guide to a deeper self-awareness that can help you attain more-inspiring leadership, better team harmony, and higher goals for you personally and throughout any organization.

Re:Vision

Training the next generation of leaders is crucial to spreading the gospel, yet most churches have no formal way of doing this. Why? Tight budgets, small staffs, and a lack of know-how are just a few reasons suggested by church consultants Aubrey Malphurs and William Mancini in this groundbreaking book. *Building Leaders* provides real-life examples of ways churches can unleash their true ministry potential by training staff members and laypeople to lead. With step-by-step instructions that can be applied to any church or parachurch ministry, *Building Leaders* shows readers how to: - empower, not just train, leaders - overcome obstacles to developing leaders - identify emerging leaders - use biblical models for training leaders - form a leadership training program to fit any size or budget Packed with surveys, discussion questions, and a leadership development guide, *Building Leaders* will encourage leaders to "duplicate themselves" in order to see their ministry grow. It is a perfect resource for ministry students, church leaders, and pastors.

The Ultimate Guide To Choosing a Medical Specialty

As a writer for AskMen.com, Examiner.com, co-founder and Dating and Relationship Consultant for Suave Lover International and the Suave Lover

Podcast, long term bartender and public health professional, I have direct client, personal and social experiences towards improving and solving pickup, dating and relationship situations. The young straight men I've seen and worked with, initially want two things, to meet more women and have more sex. What they don't know is that the success for those two things relies on more than specific pickup lines and rico suave moves, it involves becoming a better man. The current market for pickup and dating self-help material is overwhelming, objectifying, lacks universality and misses out on this concept. The Essentials provides quick answers for men who want to improve their success with women but with a focus on overall development. Packaged as a travel-friendly, one-stop summary of the very best advice, with sections ranging from self-improvement to creating and sustaining relationships, The Essentials is what you need to improve your current status as a Man. Problem: The current market for pickup and dating self-help material is overwhelming, objectifying, and lacks universality. Solution: The Essentials, packaged as a travel-friendly, one-stop summary of advice, avoids pick-up lines or rico suave moves, and provides expert and concise answers for men who want to improve their success with women but with a focus on overall internal development. Short and to the Point: Read this - Meet more people, Have more sex, Improve yourself

Servants of the Servant

A guide to putting cognitive diversity to work Ever wonder what it is that makes two people click or clash? Or why some groups excel while others fumble? Or how you, as a leader, can make or break team potential? Business Chemistry holds the answers. Based on extensive research and analytics, plus years of proven success in the field, the Business Chemistry framework provides a simple yet powerful way to identify meaningful differences between people's working styles. Who seeks possibilities and who seeks stability? Who values challenge and who values connection? Business Chemistry will help you grasp where others are coming from, appreciate the value they bring, and determine what they need in order to excel. It offers practical ways to be more effective as an individual and as a leader. Imagine you had a more in-depth understanding of yourself and why you thrive in some work environments and flounder in others. Suppose you had a clearer view on what to do about it so that you could always perform at your best. Imagine you had more insight into what makes people tick and what ticks them off, how some interactions unlock potential while others shut people down. Suppose you could gain people's trust, influence them, motivate them, and get the very most out of your work relationships. Imagine you knew how to create a work environment where all types of people excel, even if they have conflicting perspectives, preferences and needs. Suppose you could activate the potential benefits of diversity on your teams and in your organizations, improving collaboration to achieve the group's collective potential. Business Chemistry offers all of this--you don't have to leave it up to chance, and you shouldn't. Let this book guide you in

creating great chemistry!

StrengthsFinder 2.0 - Thai

#1 Pharmacy Management Text!!! As pharmacy practice moves from a product orientation to a patient orientation, there are unique challenges that arise in managing the value-added services that pharmacists are developing to meet patient needs in medication therapy management. A section of this book is dedicated to the planning, implementation, and reimbursement of these new patient care services offered by pharmacists. Several chapters are dedicated to describing the risks inherent in pharmacy practice, and the impact that laws, regulations, and medication errors have on pharmacy management. The final section describes how management functions are applied in specific pharmacy practice settings (independent, chain, health systems, managed environments, safety net operations), and settings in unique health systems. ■ HOW EACH CHAPTER IS ORGANIZED Each chapter is divided into several sections to facilitate the reader's understanding and application of the material. Chapters begin with a list of learning objectives that outline the major topics to be addressed. A brief scenario is used to describe how a pharmacy student or pharmacist may need or apply the information described in this chapter in their daily lives or practice. Questions at the start of each chapter provide direction and assist the reader in understanding what they can expect to learn. The text of each

chapter provides comprehensive coverage of the content and theory underlying the major concepts. References to the management and pharmacy literature are commonly used to provide readers with links to additional background information. Explanations and applications are also used to help readers better understand the need to master and apply each concept. Questions at the end of each chapter encourage readers to think about what they have just learned and apply these concepts in new ways. ■ WHAT STUDENTS WILL GAIN FROM THIS BOOK If you are a pharmacy student, this book will help you gain an appreciation for the roles of management in pharmacy practice, regardless of your future position or practice setting. This book will also provide you with a variety of management theories and tools that you can apply in your daily life. For educators, this book has been designed as a comprehensive pharmacy management textbook. As a whole, it is meant to be used in survey courses that cover many areas of pharmacy management. The section format also allows the book to be used in courses that focus on specific pharmacy management functions or topics. The sections and content of each chapter are meant not only to provide valuable information that is easy for students to understand, but also to stimulate further discussion and motivate students to learn more on their own.

The DISC Personality System - Revised and Expanded Edition

This fascinating volume contains a comprehensive treatise on human emotion,

with chapters on love, submission, dominance, consciousness, and more. Written in simple, accessible language and full of interesting explorations of theorems and original expositions, this volume will be of considerable value to those with a keen interest in psychology, and would make for a great addition to collections of allied literature. The chapters of this volume include: 'Normalcy and Emotion', 'Materialism', 'Vitalism and Psychology', 'The Psychonic Theory', 'Of Consciousness', 'Motor Consciousness as the basis of Feeling and Emotion', 'Integrative Principles of Primary Feelings', etcetera. William Moulton Marston (1893 - 1947), also known by the pen name Charles Moulton, was an American psychologist, inventor and comic book writer who created the character Wonder Woman. We are republishing this antiquarian volume now complete with a new prefatory biography of the author.

Building Leaders

The first medical specialty selection guide written by residents for students! Provides an inside look at the issues surrounding medical specialty selection, blending first-hand knowledge with useful facts and statistics, such as salary information, employment data, and match statistics. Focuses on all the major specialties and features firsthand portrayals of each by current residents. Also includes a guide to personality characteristics that are predominate with practitioners of each specialty. "A terrific mixture of objective information as well

as factual data make this book an easy, informative, and interesting read.”

--Review from a 4th year Medical Student

Understanding How Others Misunderstand You

Positive Intelligence

In the late 1800s a supremely qualified woman educator and administrator made an unforgettable imprint on well-known missionaries, educators, and preachers. Emma Dryer worked with Pacific Garden Mission's George and Sarah Clarke, Methodist deaconess Lucy Rider Meyer, Wheaton College President Charles Blanchard, Anna Spafford--whose husband wrote the beloved hymn It is Well with My Soul--and many others. However, her greatest achievement came from her divinely guided association with evangelist Dwight L. Moody. Moody Bible Institute in Chicago, with its compelling and far-reaching ministries, would undoubtedly not exist today if not for the driving missionary fervor of Emma Dryer. Her story is finally being told in light of this association. A close examination of her ministry relationship with Mr. Moody reveals the interconnected aspects of their lives from a viewpoint never before written. This includes examining their leadership styles and effectiveness in modern day terms as well as contrasting their learning styles,

strengths, and weaknesses as both evangelist and educator. This book represents the first biography of Emma Dryer's life with undying evidence of the answered prayers of a noble and virtuous woman who dedicated her life to serve and honor Christ until his eminent return.

Popular Science

Where there are people, there are disagreements and misunderstandings. The author of *30 Days to Taming Your Tongue* (more than 500,000 copies sold), a popular speaker, and a relationship strategist, Deborah Smith Pegues draws on biblical principles, personal experience, and research to show how to approach difficult situations so relationships are strengthened rather than broken. Meeting face-to-face to resolve an issue is difficult, but Pegues makes it easier by revealing how to avoid complications, sharing examples of good communication, and offering specific steps for dealing with conflicts. Readers will discover: effective and compassionate techniques for handling conflict practical strategies for resolving conflict how personality types influence discussions suggestions for minimizing defensiveness ideas for developing and promoting cooperation Confronting Without Offending gives readers the tools to successfully talk over and resolve issues and misunderstandings at home, at work, and in social situations.

The Platinum Rule

Ministry Is . . .

What could be more natural, more human, than communication? But we all learn quickly enough that good communication is not always natural. There is much to learn from Scripture and from the academic study of human communication. In this book Tim Muehlhoff and Todd Lewis are able guides, aiding us in understanding the broad field of human communication in Christian perspective.

The Essentials

The Wounded Minister

In this classic work, originally published in 1921, Jung categorized people into primary types of psychological function. He proposed four main functions of consciousness: Two perceiving functions: Sensation and Intuition Two judging functions: Thinking and Feeling The functions are modified by two main attitude types: extraversion and introversion. Jung theorized that the dominant function

characterizes consciousness, while its opposite is repressed and characterizes unconscious behavior. The eight psychological types are as follows: Extraverted sensation Introverted sensation Extraverted intuition Introverted intuition Extraverted thinking Introverted thinking Extraverted feeling Introverted feeling In "Psychological Types," Jung describes in detail the effects of tensions between the complexes associated with the dominant and inferior differentiating functions in highly and even extremely one-sided types.

The Edge Effect

The author, a leading figure in the practice of brain-body health care, and a frequent guest on national television, reveals the dramatic impact that proper brain nourishment can have on the quality of our lives. His key to longevity and well-being is balancing the brain's four important neurotransmitters. A simple test determines which of the four is dominant, and what can be done to maintain the right balance, by modifying the diet with both foods and natural supplements. Proven effective for thousands of patients in his practice, this groundbreaking approach will help the individual make the most of his or her life, free of the major illnesses (such as cancer and heart disease) and minor ailments as well. This could be as close to a fountain of youth as mankind will ever come, the truly scientific answer to how to reverse or prevent the debilitating effects of aging, including memory loss, weight gain, sexual dysfunction, and Alzheimer's. It is a proven

program to reverse and prevent aging that will be a must-have for all "baby boomers", by a leading figure in the medical field.

The Five Dysfunctions of a Team

What is ministry? Ministry is casting crowns at the feet of the Worthy One. It is the overflow of your relationship with Jesus. It is washing feet, loving people, making disciples, and more. In dozens of brief yet powerful chapters, *Ministry Is . . .* presents an actionable Bible-based guide to serving God in the local church. The insights here from authors Dave Earley and Ben Gutierrez are perfect for those considering church ministry as a vocation and applicable to anyone desiring to serve intentionally through the church. With every entry, they stay laser focused on making the reader "a spiritual change agent, a difference maker, and impact player for Jesus Christ." Endorsements "This book is like a pastoral pep talk. It'll challenge the way you think and lead." Mark Batterson, author, *In a Pit with a Lion on a Snowy Day* "I can't think of two young men more qualified to write a best-selling book on the topic *How to Serve Jesus with Passion and Confidence*." Elmer L. Towns, vice president, Liberty University "The authors are in 'Game On!' mode in every chapter. They know that a great church isn't about having great big talent, but leaders whom have great big servant hearts." John Hull, president/CEO, EQUIP

Confronting Without Offending

Using the pioneering DISC profile, this book teaches--in clear terms--how to build closer, more understanding relationships at home, work and church.

The Two Sides of Love

Unleash the Power Within

Different churches grow in different ways. This book will help you figure out your church's orientation and show the way to healthy growth.

The Essential Enneagram

In this entertaining and thought-provoking book, Tony Alessandra and Michael O'Connor argue that the "Golden Rule" is not always the best way to approach people. Rather, they propose the Platinum Rule: "Do unto others as "they'd" like done unto them". In other words, find out what makes people tick and go from there.

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